

**ANNUAL REPORT
SUMMARY
2019**



**Leveraging on Diverse Opportunities
to Overcome Challenges**



PT SELAMAT SEMPURNA Tbk

MANUFACTURER OF AUTOMOTIVE PARTS
MEMBER OF ADR GROUP - AUTOMOTIVE DIVISION

www.smsm.co.id



2019

Leveraging on Diverse Opportunities to Overcome Challenges

Vision “to become a World Class Company” continues guides the Company journey to reach a bigger and better future, as well as motivating the Company to continually innovate and to grow sustainably over the long term.

In the midst of an ongoing global economic slowdown, will not dampen the endeavors the Company to work tirelessly with solid dedication, push ourselves to go above and beyond the average, pursuing excellence everywhere Company do businesses. Constantly focusing on attaining optimum cost efficiency, value chain synergy and capital productivity, the Company have cemented strong capabilities in its businesses to explore new horizons, generating greater benefits for the performance of the company and to bring about the best value for all stakeholders.

Performance in 2019

Net Sales Rp.3.94 Trillion, increase 0.1%

Profit for the year* Rp.578 Billion, increase 3.7%

Earning per share* Rp.100 , increase 3.7%

Compound Annual Growth Rate 27 years : 21%

* Attributable to Owners of The Parent Entity.

Corporate Data

□ Name

PT Selamat Sempurna Tbk

□ Core Business

Manufacturing of tools or equipment (spare parts) for vehicles, heavy equipment, and other machinery and distribution activities.

□ Authorized Capital

8,000,000,000 ordinary shares, with a nominal value of Rp.25 per share.

□ Issued and Fully Paid

5,758,675,440 shares

□ Corporate Headquarter

Wisma ADR,
Jl. Pluit Raya I No. 1, Jakarta Utara 14440
Phone. (021) 6610033, (021) 6690244
Fax. (021) 6696237, (021) 6618438

□ Plant (Radiator)

Jl. Kapuk Kamal Raya No. 88,
Jakarta Utara - 14470
Phone. (021) 5551646
Fax. (021) 5551905

□ Date of Establishment

Januari 19th, 1976

□ Website

www.smsm.co.id

□ Stock Code

SMSM

□ Share Registrar

PT Sinartama Gunita

□ Public Accountant

Purwanto, Sungkoro & Surja
(Member firm of Ernst & Young Global Limited)

□ Plant (Filter, etc)

Jl. Raya Curug No. 88, Desa Kadujaya - Bitung
Tangerang, Banten
Phone. (021) 5984388
Fax. (021) 5984415

Financial Highlights

PT Selamat Sempurna Tbk and Its Subsidiaries

Consolidated Statement of Profit or Loss and Other Comprehensive Income		
	2019	2018
Net Sales	3,936	3,933
Cost of Goods Sold	2,744	2,740
Gross Profit	1,192	1,193
Operating Profit	823	832
Profit for the Year ¹	639	634
Profit for the year attributable to:		
Owners of the parent entity	578	557
Non-controlling interests	61	77
Other Comprehensive Income (Loss)	(21)	18
Total Comprehensive Income for the year attributable to:		
Owners of the parent entity	560	571
Non-controlling interests	58	80
Earning per share ^{a)}	100	97
Consolidated Statement of Financial Position		
Total Assets	3,107	2,801
Total Current Assets	2,138	1,854
Net Working Capital ²	1,677	1,384
Total Current Liabilities	461	470
Total Non-Current Liabilities	203	181
Total Liabilities	665	651
Total Equity	2,442	2,150
Equity Attributable to:		
Owners of the parent entity	2,089	1,863
Non-controlling interests	353	287
Number of Outstanding Shares ^{a)}	5,758,675,440	5,758,675,440
Financial Ratio		
Gross Profit Margin	30%	30%
Net Profit Margin ³	15%	14%
Return On Assets ⁴	21%	23%
Return On Equity ⁵	26%	29%
Total Debt to Total Assets Ratio ⁶	21%	23%
Total Debt to Equity Ratio ⁷	27%	30%
Current Ratio ⁸	464%	594%

Numerical expresses in billion rupiah, except per share data

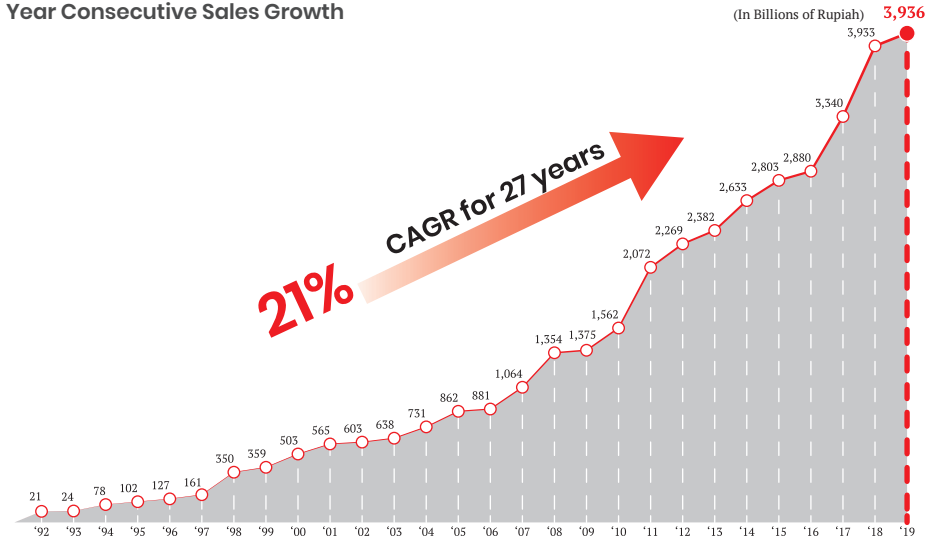
1. Profit of the year attributable to owners of the parent entity + Non-controlling interest
2. Current Asset - Current Liabilities
3. Profit of the year attributable to owners of the parent entity / Net Sales
4. Profit of the year / Total Assets
5. Profit of the year / Total Equity
6. Total Liabilities / Total Assets
7. Total Liabilities / Total Equity
8. Total Current Assets / Total Current Liabilities

^{a)} Attributable to Owners of parent entity



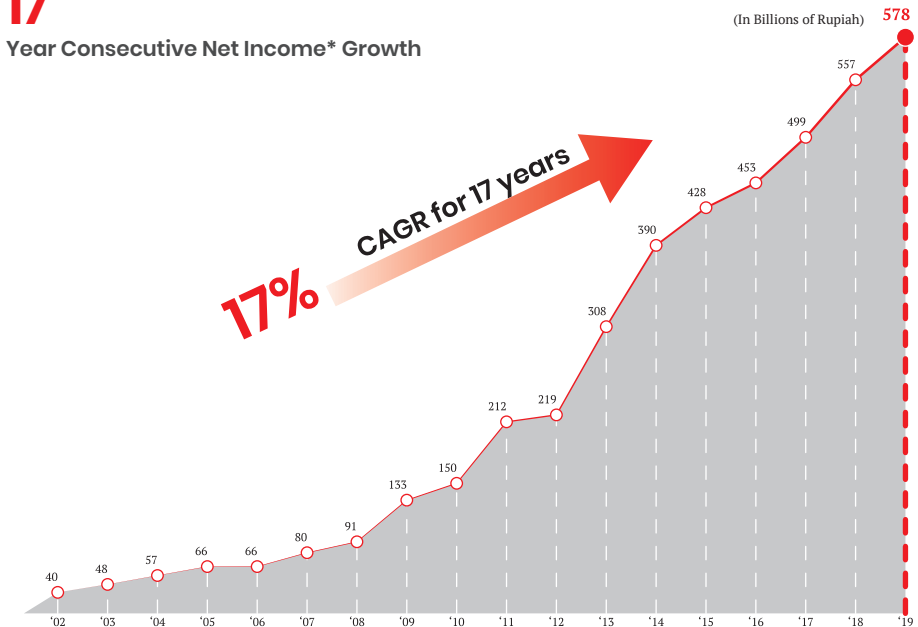
27

Year Consecutive Sales Growth



17

Year Consecutive Net Income* Growth

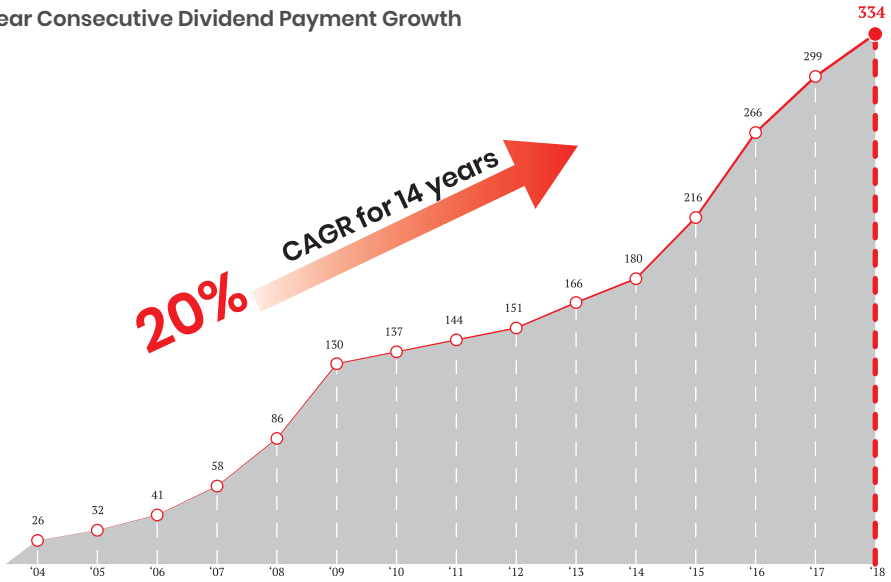


*Attributable to Owners of the parent entity.

14

Year Consecutive Dividend Payment Growth

(In Billions of Rupiah)



Consolidate Statements of Financial Position

Expressed In Millions of Rupiah, Unless Otherwise Stated.

ASSETS	2019	2018
CURRENT ASSETS		
Cash and cash equivalents	244,032	66,860
Trade receivables - Third parties	961,929	889,281
- Related parties	58,259	47,326
Other receivables - Third parties	3,758	5,765
- Related parties	85	91
Derivative receivables	21,757	2,780
Inventories	783,584	758,315
Advances	22,815	17,599
Prepaid expenses	6,698	4,084
Prepaid tax	35,407	61,681
TOTAL CURRENT ASSETS	2,138,324	1,853,782
NON-CURRENT ASSETS		
Deferred tax assets	62,792	40,124
Investment in associates	28,913	51,207
Non-current financial asset	14,828	14,828
Fixed assets	750,504	749,122
Advance for purchases of fixed assets	28,611	13,659
Investment property	62,955	62,955
Other non-current assets	20,084	15,526
TOTAL NON-CURRENT ASSETS	968,657	947,421
TOTAL ASSETS	3,106,981	2,801,203
LIABILITIES		
CURRENT LIABILITIES		
Short term bank loans	33,321	44,591
Trade payables - Third parties	211,497	204,268
- Related parties	48,699	47,401
Other payables - Third parties	4,673	3,929
- Related parties	1	6
Taxes payable	65,282	70,193
Short-term employee benefit liability	39,896	33,152
Accrued expenses	27,795	36,414
Advance from customers	10,534	17,329
Current maturities of long term debts:		
Long-term bank loans	14,819	9,067
Hire purchase payables	4,675	3,766
TOTAL CURRENT LIABILITIES	461,192	470,116
NON-CURRENT LIABILITIES		
Long-term employee benefits liabilities	175,201	148,453
Long-term debts - net of current maturities:		
Long-term bank loans	21,658	25,231
Hire purchase payables	6,627	7,126
TOTAL NON-CURRENT LIABILITIES	203,486	180,810
TOTAL LIABILITIES	664,678	650,926
EQUITY		
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY ENTITY		
Share capital - Rp 25 (full amount) per value per share		
Authorized - 8,000,000,000 shares		
Issued and fully paid - 5,758,675,440 shares	143,967	143,967
Additional paid-in capital	49,899	49,899
Other components of equity	2,116	3,034
Retained earnings		
Appropriated	28,993	28,993
Unappropriated	1,864,172	1,637,306
Total	2,089,147	1,863,199
NON-CONTROLLING INTERESTS	553,156	287,078
TOTAL EQUITY	2,442,303	2,150,277
TOTAL LIABILITIES AND EQUITY	3,106,981	2,801,203

Consolidated Statement of Profit or Loss and Other Comprehensive Income

Expressed In Millions of Rupiah, Unless Otherwise Stated.

	2019	2018
NET SALES	3,935,811	3,933,353
COST OF GOODS SOLD	(2,744,171)	(2,740,108)
GROSS PROFIT	1,191,640	1,193,245
Selling expenses	(200,531)	(198,252)
General and administrative expenses	(198,995)	(176,609)
Other operating income	57,051	34,007
Other operating expenses	(26,377)	(20,522)
OPERATING PROFIT	822,768	831,869
Finance income	1,672	2,745
Finance charges	(7,310)	(9,822)
Equity in net income of associate	4,912	3,489
PROFIT BEFORE INCOME TAX	822,042	828,281
Income tax expenses	(183,366)	(194,731)
PROFIT FOR THE YEAR	638,676	633,550
OTHER COMPREHENSIVE INCOME (LOSS)		
Items that will not be reclassified to profit or loss:		
Remeasurement of employee benefits liability	(24,421)	23,997
Share of other comprehensive income of associate	73	78
Related income tax	6,087	(6,019)
Items that may be reclassified subsequently to profit or loss:		
Exchange differences on translation of the accounts of foreign operations	(3,065)	(410)
Related income tax	766	102
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	618,116	651,298
Profit for the year attributable to:		
Owners of the parent entity	577,522	556,904
Non-controlling interests	61,154	76,646
Total	638,676	633,550
Total comprehensive income for the year attributable to:		
Owners of the parent entity	559,951	570,817
Non-controlling interests	58,165	80,481
Total	618,116	651,298
Earnings per share attributable to owners of the parent entity	100	97

Consolidated Statement of Cash Flows

Expressed In Millions of Rupiah, Unless Otherwise Stated.

	2019	2018
Net Cash Flows Provided by Operating Activities	677,867	542,648
Net Cash Flows Used in Investing Activities	(111,555)	(195,555)
Net Cash Flows Used in Financing Activities	(383,113)	(353,900)
Net Increase (decrease) in cash and cash equivalents	183,199	(6,807)
Net effect of changes in exchange rates on cash and cash equivalents	(7,543)	1,876
Cash and cash equivalents at beginning of year	65,092	70,023
Cash and cash equivalents at end of year	240,748	65,092

Consolidates Statement of Changes in Equity

Expressed in Millions of Rupiah, Unless Otherwise Stated.

	Equity Attributable to Parent							Non-controlling Interests	Total
	Other Components of Equity			Retained Earnings		Subtotal			
	Issued and Fully Paid Capital	Additional Paid-in Capital	Exchange Difference on Translation of Accounts of Foreign Operation	Other Comprehensive Income	Appropriated				
Balance December 31, 2017	143,967	49,899	5,046	899	28,993	1,363,029	1,591,833	236,351	1,828,184
Profit for the year	-	-	-	-	-	536,904	536,904	76,646	613,550
Other comprehensive income	-	-	(2,911)	-	-	16,824	13,913	3,835	17,748
Total comprehensive income for the year	-	-	(2,911)	-	-	573,728	570,817	80,481	651,298
Final cash dividends for 2017	-	-	-	-	-	(69,104)	(69,104)	-	(69,104)
First interim cash dividends for 2018	-	-	-	-	-	(57,587)	(57,587)	-	(57,587)
Second interim cash dividends for 2018	-	-	-	-	-	(86,380)	(86,380)	-	(86,380)
Third interim cash dividends for 2018	-	-	-	-	-	(86,380)	(86,380)	-	(86,380)
Cash dividends by subsidiaries to their non-controlling interests	-	-	-	-	-	-	-	(29,754)	(29,754)
Balance December 31, 2018	143,967	49,899	2,135	899	28,993	1,637,306	1,863,199	287,078	2,150,277
Profit for the year	-	-	-	-	-	577,522	577,522	61,154	638,676
Other comprehensive income	-	-	(918)	-	-	(16,653)	(17,571)	(2,989)	(20,560)
Total comprehensive income for the year	-	-	(918)	-	-	560,869	559,951	58,165	618,116
Final cash dividends for 2018	-	-	-	-	-	(103,656)	(103,656)	-	(103,656)
First interim cash dividends for 2019	-	-	-	-	-	(57,587)	(57,587)	-	(57,587)
Second interim cash dividends for 2019	-	-	-	-	-	(86,380)	(86,380)	-	(86,380)
Third interim cash dividends for 2019	-	-	-	-	-	(86,380)	(86,380)	-	(86,380)
Consolidation of Sure Filter (Thailand) Co. Ltd.	-	-	-	-	-	-	-	39,634	39,634
Cash dividends by subsidiaries to their non-controlling interests	-	-	-	-	-	-	-	(31,721)	(31,721)
Balance December 31, 2019	143,967	49,899	1,217	899	28,993	1,864,172	2,089,147	353,156	2,442,303

Shareholder Composition

as of Desember 31, 2019

Shareholders	Number of Shares	%	Nominal Value (Rp.)
PT Adrindo Intiperkasa	3,347,263,708	58.13%	83,681,592,700
Others (each with ownership interest below 5%)	2,411,411,732	41.87%	60,285,293,300
Total*	5,758,675,440	100%	143,966,886,000

* There was no change in number of floating shares during 2019.

Dividend Calendar

Dividend Type	Payment Date	Year Book	Total Dividend in Billion Rp. (Gross)
Final 2018	May 24, 2019	2018	Rp.104
Interim 1 2019	June 25, 2019	2019	Rp.58
Interim 2 2019	August 23, 2019	2019	Rp.86
Interim 3 2019	November 22, 2019	2019	Rp.86
Total			Rp.334
Final 2017	June 8, 2018	2017	Rp.69
Interim 1 2018	May 25, 2018	2018	Rp.58
Interim 2 2018	August 28, 2018	2018	Rp.86
Interim 3 2018	November 23, 2018	2018	Rp.86
Total			Rp.299

Share Owned by Company

Direct Ownership	Main Activity	Year of Investment	Percentage of Ownership
Bradke Synergies Sdn Bhd	Holding Company	2015	100.00%
PT Hydraxle Perkasa	Body Maker Manufacture	2012	51.00%
PT Panata Jaya Mandiri	Filter Manufacture	1995	70.00%
PT POSCO Indonesia Jakarta Processing Center	Steel Processing Industry	2005	15.00%
PT Prapat Tunggal Cipta	Sole Distributor	2013	99.99%
PT Selamat Sempana Perkasa	Rubber Manufacture	2013	99.99%
Sure Filter (Thailand) Co., Ltd	Sole Distributor	2018	44.00%
PT Tokyo Radiator Selamat Sempurna	Radiator Manufacture	2012	33.00%

Share Price, Trading Volume and Market Capitalization 2018–2019

Year	Share Price			Share Trading in Regular Market		Trading Volume in Negotiation	Market Capitalization
	Highest	Lowest	Closing	Volume	Value	Market	
	Rp.	Rp.	Rp.	(Unit)	Rp.	(Unit)	Rp.
2018	1,625	1,170	1,400	650,293,200	920,953,797,500	44,140,416	8,062,145,616,000
January	1,370	1,170	1,350	14,752,800	19,149,135,500	3,409,000	7,659,038,335,200
February	1,365	1,250	1,350	14,138,400	18,649,260,000	490,000	7,774,211,844,000
March	1,515	1,225	1,345	90,948,900	127,843,202,500	5,199,100	7,745,418,466,800
April	1,505	1,310	1,450	79,000,500	113,149,515,500	0	8,350,079,388,000
May	1,625	1,365	1,430	68,493,200	102,865,511,500	6,408,816	8,234,905,879,200
June	1,450	1,310	1,310	21,384,500	29,930,667,000	4,637,900	7,543,864,826,400
July	1,415	1,250	1,260	30,212,300	40,923,552,500	0	7,255,951,054,400
August	1,405	1,235	1,395	20,115,100	26,262,372,500	775,000	8,033,352,238,800
September	1,435	1,305	1,405	76,115,000	106,007,111,000	12,004,100	8,090,938,993,200
October	1,540	1,335	1,475	98,087,800	140,076,986,500	10,996,500	8,494,046,274,000
November	1,525	1,395	1,430	73,410,800	107,613,825,000	0	8,234,905,879,200
December	1,460	1,300	1,400	63,633,900	88,482,658,000	220,000	8,062,145,616,000
2019	1,825	1,250	1,490	1,146,029,700	1,739,551,850,500	355,357,483	8,580,426,405,600
January	1,515	1,350	1,510	83,782,700	121,072,363,000	1,626,100	8,695,599,914,400
February	1,825	1,490	1,630	144,220,800	240,562,710,000	158,910,400	9,386,640,967,200
March	1,685	1,510	1,620	103,840,100	164,713,182,500	15,449,283	9,329,054,212,800
April	1,710	1,455	1,500	100,203,400	157,587,089,000	4,883,200	8,638,013,160,000
May	1,715	1,500	1,670	140,773,400	225,314,184,500	7,677,500	9,616,987,984,800
June	1,675	1,475	1,525	82,732,800	126,827,399,000	1,381,400	8,781,980,046,000
July	1,615	1,480	1,545	99,683,800	153,053,714,000	1,030,000	8,897,153,554,800
August	1,560	1,250	1,290	94,155,100	133,103,626,500	6,426,000	7,428,691,317,600
September	1,470	1,295	1,415	77,249,200	107,765,592,000	144,952,800	8,148,525,747,600
October	1,595	1,375	1,475	63,630,200	94,356,076,500	2,198,700	8,494,046,274,000
November	1,475	1,275	1,305	86,317,200	118,801,049,000	723,800	7,515,071,449,200
December	1,500	1,275	1,490	69,441,000	96,394,864,500	10,098,300	8,580,426,405,600